# **Making Your Home Market Ready**

## **Garage**

- Clean out attic & garage, dispose of everything you're not going to take with you when you move.
- Separate items that you won't need again until after you've moved, and pack them away neatly in boxes.
- Arrange and stack items neatly against walls so areas look larger

#### Kitchen

- Make kitchen bright and attractive, for it is the most important room in the house.
  If it's dull and dated, paint cabinets and update cabinet hardware
- Clean ventilating hood
- Put down new flooring if floor is badly worn
- Remove excess small appliances, such as toasters, coffee makers and can openers from counters so counters look more spacious
- Make sure kitchen smells good like freshly baked cookies or simmering potpourri

### **Bathroom**

- Repair dripping faucets
- Keep towels fresh and neatly folded
- Clean stains from toilets, bathtubs and sinks
- Clean mirrors
- Keep a deodorizer in bathrooms
- Replace old caulking around tubs

#### **Living Areas**

- Have all plaster in top shape- cracks, nail pops and visible seams in dry wall are easy to fix
- Check ceilings for leaks and leak stains. Fix the cause of damage, repair ceiling and repaint
- Stick to white and neutrals when painting or decorating
- Clean out fireplace and lay logs in it
- Wash windows and replace or repair any broken windows or screens
- Make sure all windows will open and close easily
- Replace burned out light bulbs, make certain all light switches are working, and make sure all bulbs are at least 60 watts
- Make floors shine, and repair the cause of creaking boards or stair treads
- Straighten up closets, get rid of excess items, and store out-of-season clothes so closets look larger
- Use room deodorizers to eliminate musty odors
- Lubricate any sticking or squeaking doors

# Outside

- Make sure lawn is well-manicured, shrubs are neatly clipped, and walks and porches/decks are swept clean. The grounds make a crucial first impression
- Invest in new landscaping only in highly visible areas, bright colored flowers help with the curb appeal
- Cut back overgrown shrubbery that looks scraggly or keeps light out of the house
- Paint your house if necessary. A well-maintained exterior does more for sales appeal than any other factor. At least paint windows, shutters, and trim if exterior looks dull or shabby
- Inspect the roof and gutters. Clean out badly clogged gutters and replace worn or missing roofing shingles
- Repaint the front door if necessary, and put a pot of flowers or some other attractive touch by the front door
- Repair broken steps